

United States Department of Agriculture (USDA) Foods and Consortia Facts

There are three consortia in the State of Michigan that will participate in the direct diversion of United States Department of Agriculture (USDA) Foods for School Year 2012-2013. Each consortium procures the distribution and warehousing of USDA Foods as well as processing contracts for commodity diversion for all school districts in its consortium. In addition, schools that join a consortium will preorder USDA Foods (commodities) beginning in December 2011 for delivery during the 2012-2013 School Year.

The Consortia are as follows:

Great Lakes Consortium (GLC) – Traverse City Public Schools, Fiscal Agent
Contact: Paul Baumgartner – 616-819-2135 or BaumgartnerP@grps.k12.mi.us
Membership in GLC is available to all schools in Michigan participating in the National School Lunch Program (NSLP).

School Purchasing And Resource Consortium (SPARC) – Manistee ISD, Fiscal Agent
Contact: Katie Petersen – 231-845-5758 or kpetersen@manistee.org
Membership in SPARC is available to all schools in Michigan participating in the NSLP.

Macomb Oakland RESA (MOR) – Wayne RESA, Fiscal Agent
Contact: Chuck Wolford – 734-334-1511 or WolforC@resa.net
Membership in MOR is available to all schools in the following counties that participate in the NSLP: Macomb, Oakland, Monroe, Livingston, St. Clair, Washtenaw, and Wayne.

Questions regarding the consortia should be directed to the contacts listed above.

Each year, all schools participating in the NSLP indicate in the Michigan Electronic Grant System + (MEGS +) whether they want to receive USDA Foods. Membership in a consortium is a commitment for a period of one year. During the month of October each year, the school administrator with level 5 access to MEGS will complete the "Request the USDA Foods Delivery" for the following school year.

For further information, contact Deidra Tyrrell by e-mail tyrrelld1@michigan.gov or by phone at 517-373-8642 or Jaime Malnar by e-mail malnarj1@michigan.gov or by phone 517-335-3792.

COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2012-2013

	SPARC	GLC	MOR
Delivery Fee-USDA Foods (Brown Box)	\$2.65 per case	\$2.75 per case	\$2.70 per case
Delivery Fee-USDA Processed Foods	\$2.45 per case	\$2.50 per case for Modified Fee for Service items. Net-off-Invoice (NOI) pricing already includes any delivery fees.	\$2.40 per case
Weekly Delivery by Distributors	Yes - \$350 minimum for delivery (no case minimum)	Yes - \$250 minimum for delivery (12 case minimum)	Yes - \$350 minimum for delivery (no case minimum)
USDA Foods/Commercial same truck	Yes	Yes	Yes
Membership Fee	<ul style="list-style-type: none"> 1st year of membership: No fee. 2nd year of membership: No fee if school receives less than \$1,000 in entitlement, \$100 fee if less than \$2000 in entitlement, or \$250 fee if school receives more than \$2,000 in entitlement. 10% early payment rebate if paid within 45 days. 	\$100 one time fee	\$250 per year
Third Party Administrative Fees	No other fees. All rebate money paid semi-annually directly to your food service program. None of the rebates you earn are used to offset a pre-paid administrative fee to a third party	<u>Commodity Entitlement Level = Annual Fee</u> \$0 - \$5,000 = \$150; \$5,001 - \$25,000 = \$350 \$25,001 - \$50,00 = \$450; > \$50,000 = \$550 <ul style="list-style-type: none"> Commercial Bid (Optional) - Annual HPS dues range between \$700 (min) and \$2900 (max). Dues calculated based on annual sales multiplied by \$0.0095 	No fees
DoD & Bonus Offerings	Yes	Yes	Yes
Rebates	<ul style="list-style-type: none"> Rebates when 80% purchased from Sysco. Also based on enrollment: 15,000+ students - 2%; 5,000-14,999 - 1.5%; 1-4,999 - 1% 1% rebate on all purchases if invoices are paid within 14 days. 	<ul style="list-style-type: none"> Commercial Purchases - 1.25% rebate on all food purchases if school commits to purchasing Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS 1% credit on invoice if paid within 10 days 	<ul style="list-style-type: none"> 1% rebate on all purchases if invoices are paid within 10 days. Schools can earn rebates based on buying habits and combination of products.
Volume Discounts	100% of volume discounts	100% of volume discounts	100% of volume discounts
Contracted Distributor	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
Storage Fees on USDA Foods	\$.325 per case each month after 120 days of no movement	\$.30 per case each month (90 days after receipt of product) No fee during month of July.	No Storage Fees
WBSCM Preordering of USDA Food	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Processing Bids for USDA Foods	By SPARC Administrator as part of membership fee	By Third Party Administrator (HPS)	By ISD Consultants
Commercial Food Bids	By SPARC Administrator including Milk and Bread Bids for member districts	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
Service Area of the Consortium	Entire State with SYSCO Food Service	Entire State with Gordon Food Service (GFS)	Only in Macomb, Oakland, Monroe, Livingston, St. Clair, Washtenaw, and Wayne Counties
Contact Info for each Consortia:	Katie Petersen SPARC Executive Director Phone: 231-845-5758 Cell phone 231-392-2656 FAX: 231-845-7103 kpetersen@manistee.org	Paul Baumgartner Grand Rapids Public Schools Phone: 616-819-2135 FAX: 616-819-2139 BaumgartnerP@grps.k12.mi.us	Chuck Wolford Wayne RESA Phone: 734-334-1511 FAX: 734-334-1662 WolfordC@resa.net
Additional Information:	<ul style="list-style-type: none"> Free 2-day Annual Educational Conference (Aug) \$100 Monthly Educational Grants \$6,000 in Annual Educational Scholarships Interactive Educational Information Website On site assistance and training as requested 	<ul style="list-style-type: none"> Top Item Review Analysis Membership Meeting/Reception at SNAM conference Commodity Invoice Data - Historical Archiving up to 7 yrs. Cycle Menu in development stage for SY 2012-13 Commodity Tracking System & Inventory Support 	<ul style="list-style-type: none"> Cycle Menu program with food cost and nutritional analysis already completed. Full 1000 item commercial bid available at no cost. One bank commodity system for entire consortia to better utilize your entitlement.